



To: Physician Partners Members
 From: Ashley Held; 619-359-6600 / ashley@partnersdocs.com
 Date: April 30, 2018

Re: Aviacode Offers Special Medical Coding and Audit Pricing for Scripps Mercy Physician Partners

Aviacode, Inc. is an industry leader in technology-enabled medical coding and compliance/coding audit services, which has been meeting the needs of physician groups, surgery centers, hospitals, and payers for nearly 20 years. They code over eight million encounters/charts a year for clients throughout the country, including the San Diego area. Their 500+ certified coders are experienced in pro-fee, facility, and HCC/risk adjustment coding for over 60 specialties. Using innovative technology, their proprietary workflow helps improve coding quality, reduce risk, accelerate the revenue cycle, and optimize reimbursements.

Services provided:

- Medical Coding
- Coding Compliance and Audit Services
- Coding Denial Management

Save Up to 20% Off Your Coding/Auditing Services for Scripps Mercy Physician Partners

Services	Standard Pricing	Scripps Mercy Physicians Pricing	Savings
Coding			
*E&M	\$4.25	\$ 3.50	18%
*Surgeries	\$10.00	\$ 8.00	20%
*Surgeries Extensive	\$12.50	\$ 10.00	20%
Coding Review Package			
E&M/Surgeries <i>10 encounters each month with 30 minute review</i>	\$200.00 each month	\$165.00 each month	18%
Auditing Review Package			
E&M/Surgeries <i>15 encounters each quarter with 1 hour review with detailed findings report</i>	\$625.00 each quarter	\$500.00 each quarter	20%

*Estimated pricing can change based on findings during discovery call and workflow. In addition, there are implementation & interface development and remote connectivity setup & configuration fees. We offer a special for Scripps Mercy Physician Partners members to absorb those costs over the full term of the agreement. Subject to terms and conditions.

What makes Aviacode different? Aviacode contractually guarantees coding service accuracy to give you peace of mind.

How can they make a guarantee?

- Expertise – We’ve been coding since 1999.
- 500+ certified coders – AAPC or AHIMA certified with the requested years of experience by the practice.
- Specialty-focused coders – Knowledgeable coders for each specialty.
- Proprietary QA process – Routine monthly quality assurance reports by coding management.

For more details and information, please contact:

Mike Enger, Aviacode National Account Executive
(801) 828-7726 mike.enger@aviacode.com

MEDICAL CODING SERVICES

Advanced facility and pro-fee coding solution that guarantees accuracy and turnaround, with less cost and less hassle. Our outsourcing services are available as long or short term solutions for backlogs, overflow, coding management, and transition of specific specialties or departments.

CERTIFIED &
EXPERIENCED
CODERS

GUARANTEED
CODING
ACCURACY

QUALITY
ASSURANCE

INNOVATIVE
TECHNOLOGY

WHY AVIACODE?



Improve Coding Accuracy, Optimize Reimbursement and Strengthen Cash Flow

Our Medical Coders Aren't Good, They're Great!

Aviacode hires credentialed and experienced coders that meet our high standards after thorough testing. All of our coders are certified, have a minimum of three years of experience, and are constantly monitored and mentored on productivity and accuracy, as well as staying on top of changes in rules and regulations. We've got the domestic and global capability for you.

Coding Quality is Our Highest Priority

Aviacode contractually guarantees coding service accuracy to give you peace of mind. How can we make a guarantee?

- Certified coders - AAPC or AHIMA certified with 3+ years experience (or what is desired by our clients).
- Specialty-focused coders – Knowledgeable coders for each specialty.
- Proprietary QA process – Routine monthly quality assurance reports by coding management.

We will get your coding done quickly. After getting EMR access, we begin usually within 2-3 weeks. Our coding turnaround is typically two business days.

Our Coding Capabilities

Aviacode has skilled coding expertise in a number of chart types, including inpatient, outpatient, same-day surgery, emergency department, observation, ancillary, recurring, and diagnostic and interventional radiology. Our coders and auditors have deep experience in facility, pro-fee, and risk adjustment.

We've Been Coding For Nearly 20 Years

\$50,103,365,534

MEDICAL CODING REVENUE BILLED
(THAT'S BILLIONS!)

7,198,516

CODING RULES WE USE

500+

CERTIFIED MEDICAL CODERS

8,800

PHYSICIANS WE SERVE

50

STATES WHERE WE DO BUSINESS

110

EHR INTERFACES

61+

MEDICAL SPECIALTIES