Today's Coding Challenges

Uncertified Coders

Manual Processes

Inconsistency Among Staff/Coders

Duplicating Data Entries

Changing Rules & Regulations

Turnover/ Absenteeism/ Leave/PTO

Inadequate Training

Insufficient Quality Assurance
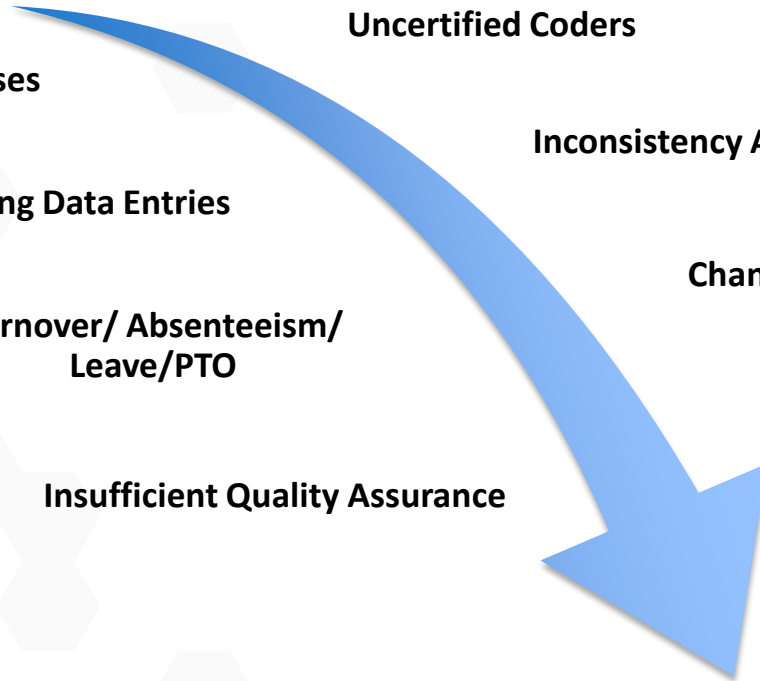
What's the Risk?

$10 Billion in Penalties

CMS Recovery Audit Program's Report 2011-15

$64K+ Lost Per Physician for Under Coding

American Academy of Professional Coders (AAPC) Survey

We've Been Coding Nearly 20 Years

$50,103,365,534

MEDICAL CODING REVENUE BILLED (THAT'S BILLIONS!)

7,198,516

CODING RULES WE USE

1,000+

MEDICAL CODERS

8,800+

PHYSICIANS WE SERVE

50

STATES WHERE WE DO BUSINESS

110

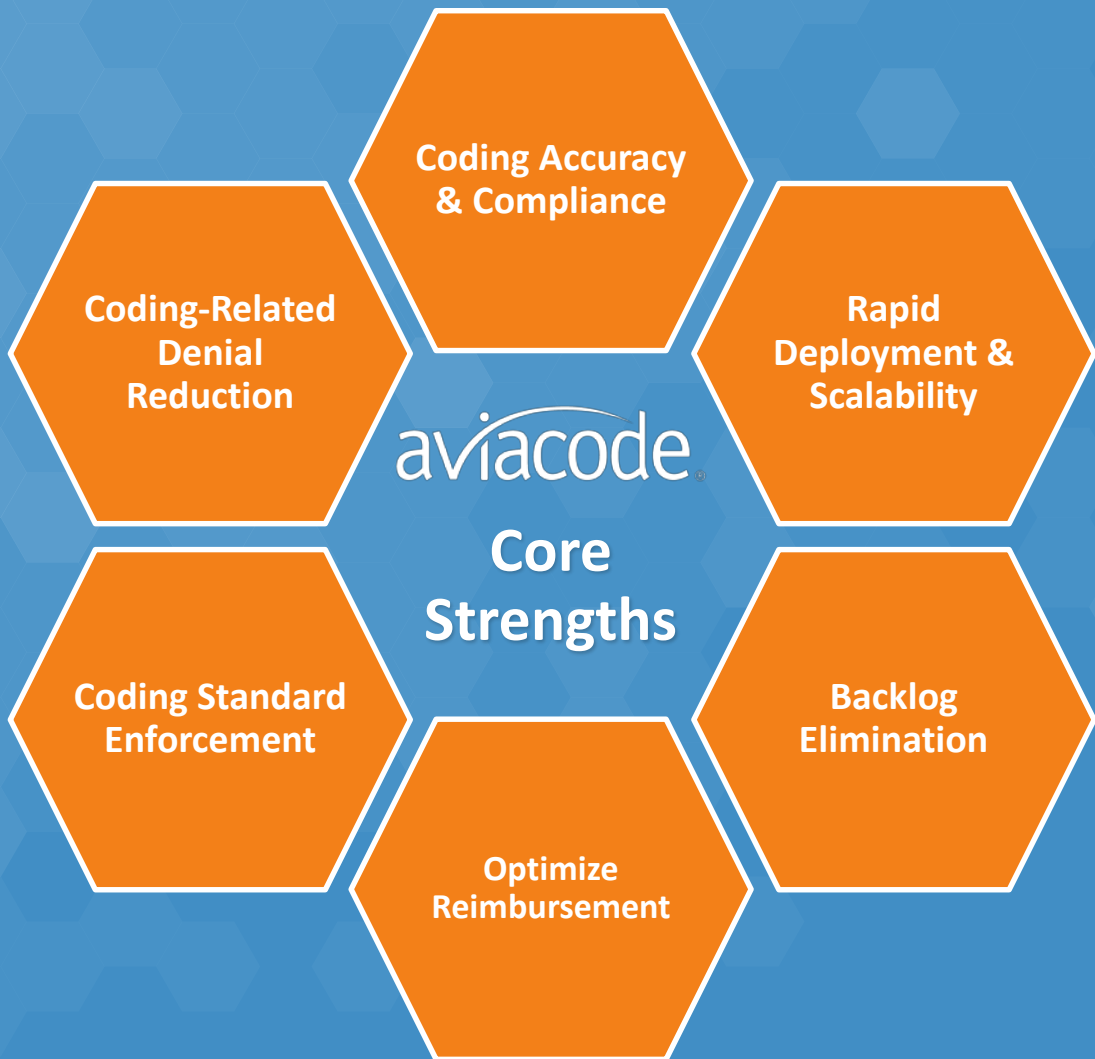EHR INTERFACES

61+

MEDICAL SPECIALTIES

[Yes, we are busy coding!]

Medical coding solutions that rapidly:

- Solve problems
- Create efficiencies
- Optimize reimbursement
- Reduce risk

QA Benefits

Catch errors before they become a problem

Understand risk and exposure on payer audits

See fast, actionable results

Optimize reimbursement

Manage and mitigate risk

Sample Audit Reports

Surgery

Page 12 of 15		Diagnoses				Procedures	
		Original	Audited			Original	Audited
Patient: Smith, Tony	Dx-1	M75.112	M75.112	Px-1		29827-1 LT	29827-1 LT
Account: 10049	Dx-2	M19.012	M19.012	Px-2		G8907-1	G8907-1
Service Date: 01/11/2016	Dx-3	M25.512	M25.512	Px-3		G8916-1	G8916-1
Physician: Laura Surgeon, MD	Dx-4		M75.41	Px-4		29824-1 LT	29824-1 LT
Payor: Nordian	Dx-5		M11.811	Px-5		64415-1 59-LT	64415-1 59-LT
Coder: Darlene Barr	Dx-6		M66.311	Px-6		29826-1 LT	29826-1 LT
	Dx-7		M65.9	Px-7		76942-1 TC	76942-1 TC

Dx-4: Documentation supports adding M75.41 Impingement syndrome of right shoulder.
Dx-5: Documentation supports adding M11.811 Other specified crystal arthropathies, right shoulder.
Dx-6: Documentation supports adding M66.311 Spontaneous rupture of flexor tendons, right shoulder.
Dx-7: Documentation supports adding M65.9 Synovitis and tenosynovitis, unspecified.

		Original	Audited			Original	Audited
Patient: Smith, Stephen	Dx-1	M75.10	S46.012A	Px-1		29827-1 LT	29827-1 LT
Account: 20505	Dx-2	M24.11	S43.432A	Px-2		29828-1 LT	29828-1 LT
Service Date: 01/18/2016	Dx-3	M66.81	S46.112A	Px-3		29824-1 LT	29824-1 LT
Physician: Laura Surgeon, MD	Dx-4	M19.01	M19.012	Px-4		29826-1 LT	29826-1 LT
Payor: Health Comp	Dx-5	M75.42	M75.42	Px-5		76942-1 TC	76942-1 TC
Coder: Darlene Barr	Dx-6	M25.51	M25.512	Px-6		L8699-1	L8699-1
				Px-7		64415-1 59-LT	64415-1 59-LT

Dx-1: If coding the non-acute code, it needs a 6th digit. However, this appears to be the result of a fall.
Dx-2: If coding the non-acute code, it needs a 6th digit. However, this appears to be the result of a fall.
Dx-3: If coding the non-acute code, it needs a 6th digit. However, this appears to be the result of a fall.
Dx-4: Need 6th digit.
Dx-6: Need 6th digit.

E/M

Page 25 of 44		Diagnoses				Procedures	
		Original	Audited			Original	Audited
Patient: , Patient 5	Dx-1	H65.192	H66.92	Px-1		99213-1 25	99214-1 25
Account: 20195962	Dx-2	R06.5	R06.5	Px-2		94760-1	94760-1
Service Date: 12/21/2015	Dx-3	B34.9	B34.9				
Physician: Provider 2, MD	Dx-4	J35.2					
Payor:	Dx-5		J06.9				
Coder: Diane Schrlau-Weller							

Dx-1: Documentation supports a diagnosis code of higher specificity. Code H65.192 Other acute nonsuppurative otitis media, left ear has been modified to H66.92 Otitis media, unspecified, left ear to reflect the documented diagnosis.
Dx-4: Documentation does not support J35.2 Hypertrophy of adenoids. Documented as possible.
Dx-5: Documentation supports adding J06.9 Upper respiratory infection, nos.
Px-1: Increase Code Level: Documentation and problems addressed supported a higher code selection. Hx=D, Exam=EPF, MDM=Mod.

Save Up to 20% Off Your Coding/Coding Audit Needs

Services	Standard Pricing	Scripps Mercy Physician Partners Pricing	Savings
Coding			
*E&M	$4.25	$ 3.50	18%
*Surgeries	$10.00	$ 8.00	20%
*Surgeries Extensive	$12.50	$ 10.00	20%
Coding Review Package			
E&M/Surgeries 10 encounters each month with 30 minute review	$200.00 each month	$165.00 each month	18%
Auditing Review Package			
E&M/Surgeries 15 encounters each quarter with 1 hour review with detailed findings report	$625.00 each quarter	$500.00 each quarter	20%

Aviacode **Partner Vision**