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**Education & Networking Events**

1. **Conducting Effective Performance Reviews**, Webinar, by the Rose Group, Wed, Mar. 23, 12:15 p.m.
2. **Office Manager Luncheon**, Wed, Mar. 30, Vibra Hospital
3. **Commercial Leasing 101**, Webinar, by Lee & Associates, Wed, April 6, 12:15 p.m.
4. **Spring Physician Resource Center Showcase & Physician Mixer**, Thurs, April 14, 5:30 p.m., West Auditorium, Scripps Mercy Hospital
5. **Patient Data Connectivity**, Webinar, by Health Gorilla, Wed, April 20, 12:15 p.m.  
***RSVP 619-359-6600***

**Bottom Line Solutions from our Physician Resource Center**

- **OfficeWorks** – Medical Office Staffing provides temporary and temp-to-hire personnel for medical offices.
- **TSI** – Transworld Systems helps you recover more revenue by reacting quickly and appropriately to slow-paying accounts.
- **Capital Bankcard** provides chip-compliant credit-card processing, & structures patient payment plans. Our members are seeing average savings of \$1,000/physician/year.

For more information on our other fine Physician Resource Center members, email: [ashley@partnersdocs.com](mailto:ashley@partnersdocs.com)

**Great News – Medicare Increase in 2017!**

Beginning in 2017, Medicare reimbursement in San Diego County will increase from 6-9%! Thanks to efforts by the CMA and local Congressional reps, San Diego will no longer be designated as a “rural” county by CMS.

**New Privacy Practice Toolkit for Your Office**

A new Privacy Practices Toolkit has been sent to everyone who returned the new Physician Partners BAA. These policies can protect your practice in the event of a PHI breach.

**Health Gorilla - Clinical Connectivity – Scripps Labs on board!**

- *Scripps Health lab ordering and results are available via Health Gorilla - Clinical Connectivity.* Members can order tests, view results electronically, and share the information with other treating physicians.
- An app is available for both Apple and Android devices
- FREE member benefit that helps improve office work flow and helps achieve MU2! [Click here to get started](#)

**SAVE THE DATE! Spring Physician Resource Center Showcase – Thursday, April 14, 5:30 p.m.**

Special Presentation: *Medicare Penalties & Bonuses – Being Prepared for What’s Ahead* Learn how you can earn bonuses and avoid Medicare penalties in 2016! Plus – Take advantage of Physician Resource Center member benefits and learn how you can save money or add revenue for your practice. Door prizes, delicious appetizers, and more! Don’t miss out!

**Have You Completed Your Physician Survey?**

Make sure you complete the survey sent to your email, and help us identify how we can help you. Thank you to those who’ve already returned the surveys. We’ll respond to your questions/requests by April 1<sup>st</sup>.

**Payor Updates**

- CIGNA reimbursement increase went into effect March 1. Contact us for a personalized rate report.

**National University Interns are Available to Help Your Practice**

Do you have a special project you want done but haven’t got the manpower to spare? Our Physician Resource Center can help arrange for interns from NU’s Schools of Nursing, Healthcare Admin., Public Health, Analytics, & Informatics. <http://physicianresourcecenter.com/portals/internship-programs/>

**Scripps Affiliated Medical Groups – Website Is Live!**

Scripps AMG is a new collaboration between Scripps Mercy Physician Partners, Mercy Physicians Medical Group, and Scripps Health. A brand new web presence, new free patient mobile app, Health Gorilla-Clinical Connectivity, are just some of the benefits the new collaboration will offer participating physicians!

**Congratulations to MPMG – 4-Star IPA in San Diego**

Mercy Physicians Medical Group received the highest rating for Patient Satisfaction, according to the State’s Office of the Patient Advocate.

**Updates**

- **Drs Piyush Kumar & Mohammad Arbabi** moved to 477 N. El Camino Real, #A308, Encinitas Ph: (760) 436-8881
- **Drs Perry Mansfield** (Ph: 619-810-1111), **Michael O’Leary** (Ph: 619-229-4903), **Brian Weeks** (619-229-4902), **Vikram Udani & Jeffrey Schweitzer** (Ph: 619-810-1011) - **Senta Clinic** - moved to 3590 Camino Del Rio North, #100, San Diego
- **Dr. Michael Verdolin** added a 2<sup>nd</sup> office: 222 E. Plaza Blvd., National City Ph: (619) 625-1144

**Welcome New Members**

Welcome our new members: Dr. David Cline (*Radiology, San Diego*), Dr. Roger Mignosa (*Physical Medicine & Rehab, Carlsbad*), and Dr. Geoffrey Pitzer (*Otolaryngology, La Mesa*).

**PHYSICIAN PARTNERS**

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