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Coming Events

1. **SmartPay** by Phreesia increases cash flow, saves staff time, and decreases bad debt. Webinars weekly, Thursdays, Nov 7, 14, 21, 12:15 p.m.
2. **Meaningful Use, Transition to Stage 2** – Webinar, Wed, Nov 13, 12:15 p.m.
3. **5 Ways to Increase Your Bottom Line/Physician Resource Center Showcase** – Thurs, Nov 14, 5:00 p.m., West Auditorium, Scripps Mercy Hospital
4. **PQRS 2013 – Avoid the Penalty, Get a Bonus** – Webinar - Wed, Nov 20, 12:15 p.m.
5. **Utilizing the New Clinical Studies Clearinghouse** – Webinar, Wed, Nov 27, 12:15 pm

RSVP 619-260-7245

Physician Resource Center Showcase – Thurs, Nov 14

Mixer and Showcase begin at 5 PM

Program - **5 Ways to Increase Your Bottom Line**

New services will be introduced

- **Group Purchase** program – estimated 10% savings
- **Lab Connect** – reduce time & IT expense
- New Interactive PRC website – intuitive

Payer Updates

Cigna sent a contract amendment that does not affect our contract. There is no need for a response, but you may want to go on record that you participate through the Physician Partners contract.

Coventry/First Health sent a fax regarding participation in their MPNs and Physician Partners responded. If you participate in the First Health/Coventry MPNs through Physician Partners, you will continue to be included in these MPNs.

Payer Contract Review is a benefit available at no cost covering major payer contract points.

Services to help you!

- **Medical Waste Savings** – one office just saved \$7000!
- **Smart Pay** improves cash flow and reduces time-consuming collection efforts.
- **Patient Reminder** reduces missed appointments and lost revenue.

IT'S NOT TOO LATE! – Avoid PQRS Penalty in 2015!

Attend one of our PQRS webinars & learn how to use the DocSite registry to comply and avoid the Medicare penalty. To save money, enter our discount code: **VIPPQRS13**.

Did You Know?

Seeing just 1 patient/week from one of our PPO contracts can generate increased revenue equaling 100% of your annual Physician Partners dues. See our **Return on Investment Study**. 20% of San Diego patients are covered by our PPO contracts. Check out our **PPO Fact Sheet** – you'll see many of your patients' payers. View at www.partnersdocs.com

Covered California enrollment began Oct. 1st. NOTE: None of the Physician Partners PPO contracts include Covered California plans.

Notables

- **Dr. Robert Boughton**, dermatologist, La Jolla, retired.
- **Dr. Jean Mefferd**, radiation oncologist, North County, retired.

Welcome New Members

Physician Partners welcomes its newest members: **Drs Brooke Ballard** (Orthopaedic Surgery, La Mesa), **Anthony Sanzone** (Orthopaedic Surgery, San Diego & Chula Vista), **Herman Skorobogaty** (Surgery, La Mesa), and **Neeta Varshney** (Ophthalmology, Encinitas).

Physician Partners mission is to improve patient access by increasing the viability of physician practices.

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