

# PROGRESS REPORT | May 8, 2014

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550 Washington Street
Suite 841
San Diego, CA 92103
Phone: 619.359.6600
Fax: 619.632.5736
www.partnersdocs.com
contact@partnersdocs.com

# **Coming Events**

- 1. **Success Strategies for Managing Self-Pay Patients**, athenahealth, Webinar, Wed, May 14, 12:15 p.m.
- 2. **Annual Meeting** Thurs, May 15, 5:30 p.m., West Auditorium, Scripps Mercy Hospital
- 3. Patient Outreach & Patient Tools Webinar, Wed, May 28, 12:15 p.m.
- 4. Cash Flow Improvement, Phreesia Webinar, Wed, June 11, 12:15 p.m.

RSVP 619-359-6600

## Annual Meeting: Creating the Value Proposition to Drive New Payer Contracts

Dr. William Faber, CMO, Health Directions will share how providers are benefiting from clinical integration and value-based contracting. Clinical Integration can be the value proposition for new payer contracts. At the meeting, you'll learn about our new patient outreach website, and see the free, new mobile patient app powered by GenieMD. We'll provide fabulous food and wine, plus excellent door prizes! Don't miss it! **RSVP Today** 

## **Cost Savings**

- 15.5% 33% savings are reported from our **Group Purchasing** program.
- \$57,586+ member savings are projected from our **Medical Waste** program *Many practices are already saving why not yours?* Exclusively for Physician Partners and Physician Resource Center members.

# **Launch of myQcare!**

To provide our physician group with a patient-centric website, we created <a href="myQcare.com">myQcare.com</a>. The name stands for "My Quality Care". Patients want easy access to physicians and accurate health information resources. Our practices want cost-effective support in patient communications and marketing. The website is full of interesting news and health resources. We invite you to participate and share articles relating to your practice today.

#### myWeb-page

Every Physician Partners member can have their own webpage effective May 15. To check out your current profile and photo, go to <a href="may2care.com">myQcare.com</a>. Contact us to update your profile.

# **Learning Hub, Physician Resource Center**

Missed a webinar? Want to review information you heard earlier? Visit our website, <a href="https://www.physicianresourcecenter.com">www.physicianresourcecenter.com</a> for a complete list of our archived webinars.

### **Did You Know?** Responses to our last survey showed:

- 58% of the respondents are satisfied with the size of their practice
- 90% want new patients and payer contracts
- Many physicians offer Same Day appointments
- 81% support a Clinically Integrated Network

# **Notables**

- In honor of Nurses' Week, **SD Vascular Center** is offering free varicose vein screenings on May 10<sup>th</sup> & June 14, 760-739-7666. www.sdvascularcenter.com
- Allergy & Asthma Medical Group is launching a new research study Investigational Infant Formula for Infants & Children with Cow's Milk Allergy, 858-268-2368, X130
- **Dr. Puja Chitkara** opened a new office: 480 4<sup>th</sup> Ave., #507, Chula Vista, 619-289-9145
- **Drs Bruce Prenner & Jennifer Pendleton** have relocated to: 2655 Camino del Rio North, #120, San Diego, 619-286-6687
- Physician Partners extends its sympathy and offers condolences to the family and friends of **Dr. Rodger Goldman**, who passed away on April 17, 2014

## **Welcome New Members**

Welcome to our 8 new members: **Drs Richard Brown, David Dalstrom, David Hackley, Stephen Shoemaker, F. Craig Swenson, Richard Thunder, Paul Woody** (*Torrey Pines Orthopaedic Surgery, North County*) and **Diana Ng**, (*Ophthalmology, La Jolla*).